

SUCCESS STORIES – COACHING THE LEADER

CASE 1 CHANGING ROLE

The MD of a successful communications agency wanted help to change his role in the business. Despite having team leaders reporting to him for each function of the agency, he found that his desk was overloaded with decisions on small but important matters that used his technical skill. Over a number of sessions he was able to see what was required to enable his team leaders to take on their roles more fully. This allowed him to devote more time to the strategic leadership of the business.

CASE 2 FINDING A NEW JOB

A Senior Training Advisor in a bank wanted help with moving jobs as she saw that promotion would take her into a role that would not suit her personal circumstances. A ‘strengths’ approach was taken to re-enforce her capabilities as, being improvement focused, she was very self critical. Strengthscope, a strengths profiler, was used to provide that awareness and personal insight.

WHAT PEOPLE HAVE SAID

“The sessions with Roger forced me to step out of the business and allow time to consider a more sustainable route forward. His approach was to let me work it out for myself, prompting me to identify issues and think constructively about solutions. I would like to thank Roger for his valuable contribution which is enabling me to put my business on a much sounder footing for the future.”

MD of a Communications Agency

“Just a quick note to let you know that I have secured another job. Applying for the job was made much easier as a result of the conversations that we had over the 6 months that you were my mentor. The sessions definitely increased my self-awareness and an understanding of how I utilise my strengths as well as what I need to do with my weaknesses.”

Senior Training Advisor

For more information or to discuss your needs, please contact me on 07710-415894 or rwythe@learningconnection.co.uk

Roger Wythe, the Learning Connection